



# RAKESH SINHA

INNOVATOR AND A GREAT ENTREPRENEUR PAR EXCELLENCE  
TRANSFORMING CONSULTANCY IN BUSINESS SERVICES

Accredited by ITSqc LLC of Carnegie Mellon University, USA, as an authorized evaluator, recognized coach for the Global Leadership Program from Canada, the versatile genius, Mr. Rakesh Sinha is committed to offer young leaders valuable information and guidance about various aspects of entrepreneurship, strategic advisory and process transformation

## INNOVATING SERVICES STRATEGIES ENTERPRISE TRANSFORMATIONAL STRATEGIES

Executive Director & Chief Operating Officer of RvaluE Group and Co-Founder of Industry Platform Shared Services Forum, Mr. Sinha is a qualified Bachelor in Information Technology with proven expertise and experience in management skills from the prestigious IIM Calcutta.

A great innovator and strategy planner, and a leader at RvaluE right from inception, Mr. Sinha has engineered customized business transformation solutions by initiating sourcing model strategy, location strategy, globalizing shared services, process consolidation opportunities, spinning off Shared Services, partner selection through RFP management and many other related services. Beginning his career with Escosoft Technologies, Mr. Sinha, by dint of his acumen, sagacity and hard work has risen to the coveted position of a mentor and guide for young prospects from reputed management institutes. His process consolidation work covers 4500+ FTEs dealing with process migration and its transition in SSC operations. Truly global in nature, he has served clients across geographies – North America, UK, Europe, Middle East, Asia Pacific and India.

Before laying the foundation of Shared Services Forum, Mr. Sinha was armed with vast experience in business consultancy and IT/ITeS industry, already having served or serviced various reputed establishments, such as Data Access, Espire Infoserve, Centurian Bank of Punjab, American Express, etc., and had immense knowledge and practice in

multiple functions and multiple domains, both in India and overseas. Right from his co-founding of Shared Services Forum in 2011, Mr. Sinha has made incredible contribution by tendering precious know-how for excellence in Business Process Management (BPM) for the eco system in Global India, co-authoring pioneering research in BPM shared services and first-of-its-kind book on BPM titled 'BPM in Global India'.

## A PROFESSIONAL PAR EXCELLENCE

Mr. Sinha's unflinching focus on entrepreneurial thinking and its execution, missionary zeal to develop and enhance organizational capability and intellectual property, and focus on creating and delivering value are the enviable features of his inherent personality.

Some of the receptive traits of Mr. Sinha's personality such as self-belief, conviction, listening to the opinions and advise of customers and senior leaders and honouring them as required, , , and building a mindset to repay to society have been at the core of building a highly successful and socially valuable career.

## EMBRACING NEW HORIZONS

Mr. Sinha's practicability and high sense of understanding and solving the intricacies of business, lies in his positive attitude of flexibility, responsibility, adaptability, accountability, confession of

mistakes, passion for learning by leading from the front and building meaningful business relationships to promote business operations.

The cardinal feature of his brilliant leadership qualities lies in his role in expanding the business of RvaluE to offshore regions of Asia Pacific, Japan, North America, Middle-East, India and the UK to perform various tasks, such as strategic reviews for clients, project management, transition management, stakeholder alignment, advisory for service partner selection, business creation, offshoring roadmap preparation, change enablement and so on.



**"His unflinching focus on entrepreneurial thinking and zeal to develop organizational capability & intellectual property, and focus on creating and delivering value are the enviable features of his personality"**

